

April 24-26, 2019

8TH ANNUAL RENEWABLE ENERGY SUMMIT

The Ritz-Carlton, Laguna Niguel | Dana Point, CA

Wednesday, April 24, 2019

6:00 PM – 8:00 PM **Welcome Reception**

Thursday, April 25, 2019

8:00 AM – 8:30 AM **Badge Pick Up & Breakfast**

8:30 AM – 8:45 AM **Welcome from CohnReznick and CohnReznick Capital**

Anton Cohen, Partner and Renewable Energy Industry Practice Leader, *CohnReznick*; **Conor McKenna**, Senior Managing Director, *CohnReznick Capital*

8:45 AM – 9:45 AM **Keynote: Leading with Purpose - Cathy Zoi, CEO, EVgo**

9:45 AM – 10:30 AM **Panel 1: Optimizing the Capital Stack – All Grown Up or More Changes to Come?**

Today's renewable energy financing market is as robust and active as it has ever been. Whether entering a transaction as a minority owner, debt provider, tax equity, corporate capital or acquiring a controlling interest, industry players are constantly evaluating ways to distinguish themselves in this hyper competitive environment. This panel will address:

- Offtake Contracting: Brave new world (more hedges, merchant deals, corporate deals, CCAs)
- Platform vs. Assets: The best way to invest (risks and rewards)
- The importance of due diligence in the current hyper competitive market
- Competitive pricing and the growing appetite for risk
- Exploration of innovative financing structures
- The transformation of the tax equity market
- Importance of collaboration between capital providers

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Moderator: Conor McKenna, Senior Managing Director, *CohnReznick Capital*

Panelists: Christian Fong, Co-chairman and CEO, *Spruce Finance*; **Susan Nickey**, Managing Director, *Hannon Armstrong*, **George Revock**, Managing Director, *Capital One*; **Additional Speakers TBD**

10:30 AM – 11:15 AM **Panel 2: Utility Investment into Renewables – From Power Purchaser to Direct Ownership**

Utilities have shown an increasingly vast appetite for renewable energy. 2018 and YTD for utilities was marked by the greater aggregation of megawatts and a shift away from the divestiture of assets. Utilities today want ownership, a trend we fully expect to continue through 2020. This panel will examine:

- Shifting regulatory and market drivers behind utility interest in renewables
- How utilities can achieve renewables scale despite restrictions against platform-level investments
- The impact of Build-Transfer - Regulatory and deal structure considerations, tax equity issues and more
- Leveraging Third-Party Tax Equity – Current trends, ITC/PTC considerations, regulatory considerations when using third party tax equity
- Taking back C&I – Achieving renewable goals

Moderator: Joel Cohn, Partner, *CohnReznick*

Panelists: TBD

11:15 AM – 11:30 AM **Break**

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11:30 AM – 12:15 PM **Panel 3: Workforce Diversity, Inclusion & Ally-ship: A Key Pillar to Clean Energy Transition**

The business case for workforce diversity has been established – with an increasingly diverse consumer base and the benefits of diversity of thought and innovation. The clean energy sector continues to struggle with attaining workforce diversity. The renewable energy sector is beginning to recognize this critical challenge and making efforts to re-evaluate the current workforce strategy, to secure a robust clean energy economy. To address this timely challenge and opportunity, our panel of experts and influencers will discuss:

- How the renewable energy industry, at both the individual and collective level, can make a meaningful impact on diversity and inclusion. We will also assess the opportunity cost of neglecting to do so.
- Key drivers and best practices that drive equity and inclusion – with a focus on hiring/recruitment, bias, maternity/paternity leave, DEI workshops/training
- Available tools, organizations and other resources, to guide your company strategy and thinking around diversity, equity and inclusion

Moderator: Kristen Graf, Director, *WRISE*

Panelists: Zack Boyers, Chairman & CEO, *US Bancorp Community Development Corp.*; **George-Axelle Broussillon Matschinga**, Director of Diversity & Inclusion, *Sunrun Inc.*; **Liji Thomas**, Head of Diversity & Inclusion and Chief Strategy Officer, *Southern California Edison*; **Sheslie Royster**, Partner, *CohnReznick*; **Meghan Shultz**, Senior VP, Finance & Capital Markets, *Invenergy*

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12:15 PM – 12:35 PM **WoodMac/GTM Market Overview**

12:35 PM – 1:30 PM **Lunch**

2:00 PM – 6:00 PM **Off-site Activities**

- Sailing off the Coast of Laguna Niguel
- Gourmet Eco-Cooking Class
- Gourmet Mixology Class
- Biking along the Coast of Laguna Niguel Beaches
- Wine Tasting

6:00 PM – 10:00 PM **Dinner and Networking Extravaganza**

Friday, April 26, 2019

8:15 AM – 9:15 AM **Networking Breakfast**

9:15 AM – 10:15 AM **Panel 4: Global Energy Convergence and Implications of Large Strategics**

Once a fringe element of the broader energy landscape, renewable energy commercialization and expansion has become an acknowledged “must have” for global energy players. The paradigmatic shift from distinct energy silos to “all of the above” has resulted in a global energy convergence. This panel will examine the evolution of conventional power, midstream, and O&G players adapting to this brave new world. Panel will discuss:

- What Carbon Capture and Sequestration projects mean for U.S. and global power players
- The impact of conventional energy players entering the renewable energy market

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- How conventional energy companies think about renewable and sustainable energy investing and how it fits within their global energy strategy
- Factors driving the increased focus in renewables
- Evaluating risk tolerance and financial returns to conventional energy players

Moderator: **Nick Knapp**, Senior Managing Director, *CohnReznick Capital*
Panelists: **Takajiro Ishikawa**, Senior Vice President, Head, Industrial Finance Group & Head, Investment Group, *Mitsubishi Heavy Industries America Inc*; **Paul Wendelgass**, Managing Director, *Capital Power*, **Additional speakers TBD**

10:15 AM – 11:15 AM **Panel 5: Crystal Ball - Innovation, Disruption and More!**

As we consider the future, where do we see the most growth and opportunity? Where do we see the market shrinking? What factors should we be most concerned with in 2019 and beyond? What trends are we the most excited about?

- Integration of energy storage into the energy landscape – What is next for the US grid (distributed gen, micro grids)
- Impact of new cleantech innovation
- Key threats to the industry
- The growing role of corporates and their long-term impact on the sector
- Changing regulations and ramp down of tax credits
- Special situations and critical issues

Moderator: **Brett Weal**, Partner, *CohnReznick*
Panelists: **David Chiesa**, Senior Director of Global Business Development, *S&C Electric*; **Dr. Hua Fang**, Director of Oil & Gas & Market Advisory Services, *Black & Veatch*; **Brian Nese**, Energy co-leader, *Stoel Rives LLP*;

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Karl Choltus, National Surety Practice Leader, *Beecher Carlson*; **Britta Von Oesen**, Managing Director, *CohnReznick Capital*

11:15 AM

Closing Remarks & Announcing of Giveaways

11:30 AM

Champagne Toast & Thank You to our Sponsors

Thank You to our 2019 Sponsors!



On behalf of the CohnReznick & CohnReznick Capital teams, thank you for joining us at our 8th Annual Renewable Energy Summit.

We welcome your feedback for next year's event and will be sending a survey to garner your thoughts.